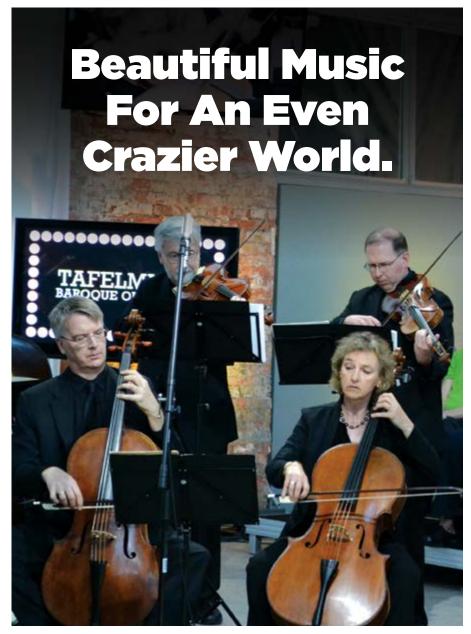


MEDIA KIT 2019









ZOOMERMEDIA LIMITED

















The New Classical 96.3 FM, home of Toronto's Classical Favourites, started its life more than a quarter of a century ago as a humble classical music station in beautiful Cobourg Ontario (still broadcasting as Classical 103.1 FM). On August 30th, 2014 we expanded our signal across the southern Georgian Bay with Classical 102.9 FM.

- We are Mozart & Movie Music. Bach & Bernstein. Opera & Crossover.
- We are a new attitude for one of the oldest art forms in Western Civilization
- Programmed by Paul Thomas popularizes classical music to make it more accessible to the public at large.

We offer listeners the greatest music of all time plus up-to-the minute news, weather, traffic, ZoomerReports and arts reports. All this, plus uniquely intimate and interactive "Live From the Concert Lobby" performances which have featured such luminaries as piano virtuosi Lang Lang and Yundi; opera stars Ben Heppner and Measha Brueggergosman; popular crossovers singers such as Katharine Jenkins and Josh Groban; and super groups like The Tenors, Il Volo and the Tafelmusik Baroque Orchestra.

THE NEW CLASSICAL FM IS TORONTO'S ONLY COMMERCIAL RADIO STATION PLAYING ALL CLASSICAL MUSIC.



WEEKLY REACH

816,000



NET WORTH

\$973,000

AVERAGE AGE S9

54% FEMALE

46% MALE

46% AGE 35-74

88% AGE 45+

62%

POST SECONDARY EDUCATED 69%

DRIVE IMPORTED VEHICLES

87%
MORE LIKELY TO HAVE MUTUAL FUNDS

51%
HOME
IMPROVEMENT
SPENDERS
OVER \$1,000



68%
ATTEND

MOVIES IN THE PAST 12 MONTHS 45%

MORE LIKELY TO HAVE VISITED A FINE DINING RESTAURANTS IN THE PAST 12 MONTHS 44% HAVE

PETS

100% MORE LIKELY

TO HOLD TAX
FREE SAVINGS
ACCOUNT

27%

MORE LIKELY TO HAVE ATTENDED LIVE THEATRE/BALLET IN THE PAST 12 MONTHS 60%

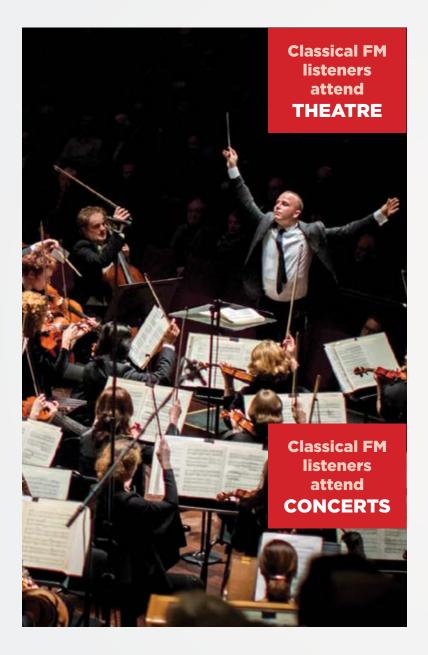
HAVE HOUSEHOLD INCOME GREATER THAN \$100K+** 75%

ARE
PRINCIPAL
GROCERY
SHOPPERS

66% free HOMEOWNERS

Source: Numeris, Full coverage, R3/Q4 May 27 to August 25, 2019. ** Working households (30+ hours)





Index | Venue

242 FOUR SEASONS FOR THE PERFORMING ARTS

211 SHAW FESTIVAL

204 CANADIAN STAGE

201 STRATFORD FESTIVAL

170 ELGIN WINTER GARDEN THEATRE

164 ROYAL ALEXANDRIA

PRINCESS OF WALES

126 ROSE THEATRE

117 ED MIRVISH

Index | Venue

268 TORONTO SYMPHONY ORCHESTRA

249 FOUR SEASONS FOR THE PERFORMING ART

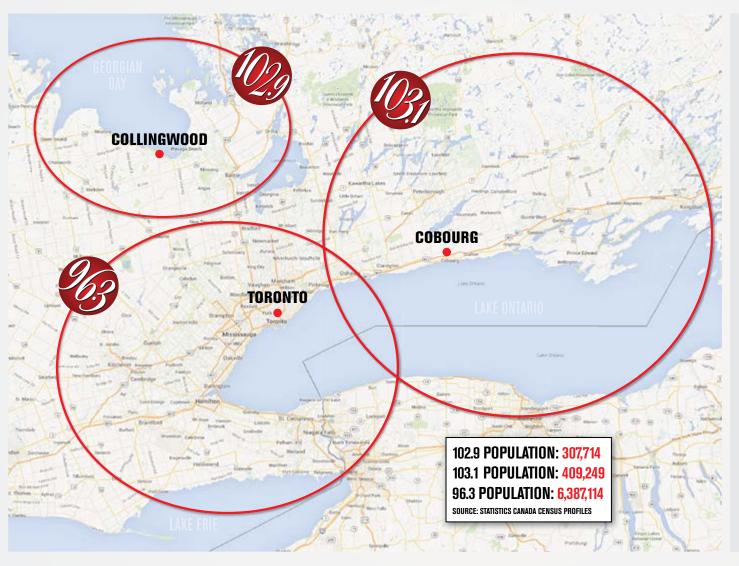
212 ROY THOMPSON HALLS

198 TORONTO CENTRE FOR THE ARTS

164 LIVING ARTS CENTRE

Source: Numeris RTS, Spring 2019, Adults 18+





AVERAGE MINUTE AUDIENCE

22,900

Full Coverage **17,300**

Toronto Central

DAILY CUME

324,000

Full Coverage

252,000

Toronto Central

WEEKLY CUME

816,000

Full Coverage

630,000

Toronto Central

NATIONAL & INTERNATIONAL COVERAGE

Classicalfm.ca
Bell ExpressVu Channel 963
Rogers Digital 964
Digital Audio Channel 9

Source: Numeris, Full coverage R3/Q4 May 27 to August 25. 2019)





CONCERT PIANIST - LANG LANG

The New Classical FM & Zoomer Radio are the authoritative radio voices for reaching and speaking to Zoomers® in Ontario. Both stations deliver an unduplicated weekly audience of 1,178,000!

Source: Numeris, Full coverage R3/Q4 May 27 to August 25. 2019)

TOP STATIONS IN TORONTO FOR AVERAGE SAVINGS & INVESTMENTS

Zoomer Radio	\$260,000	
Classical FM	\$233,000	

AMONG THE TOP STATIONS IN TORONTO FOR AVERAGE NET WORTH

Zoomer Radio	\$1,000,000	
Classical FM	\$973,000	

Buy both Zoomer Radio & The New Classical FM and balance your Zoomer targeted buy.

AVERAGE AGE

Zoomer Radio	63
Classical FM	59

A45+ % COMP WEEKLY CUME	ADULTS 45-64	ADULTS 65+
Zoomer Radio	43%	57%
Classical FM	42%	58%

Source: Numeris, Full coverage R3/Q4 May 27 to August 25. 2019



Leverage The Full Power Of Zoomermedia

ZoomerMedia's brands enable advertisers to reach this coveted group in almost all media platforms - print, TV, radio, online and consumer shows as well as through affinity programs with CARP, Canada's largest association for the 45-plus, with more than 300,000 members. Our vision is to provide the showcase your message deserves, and offer the most effective means of communication with the Zoomer population.

TELEVISION





RADIO





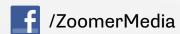
DIGITAL

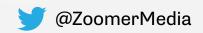




REST OF NETWORK INCLUDES:

VisionTV.ca, JoyTV.ca, HopeTelevision.ca, OneTV.ca, ZoomerRadio.ca, ClassicalFM.ca, ZoomerShow.com,





PRINT







An upscale regional lifestyle magazine celebrating life in Southern Georgian Bay. Published four times per year.

EVENTS







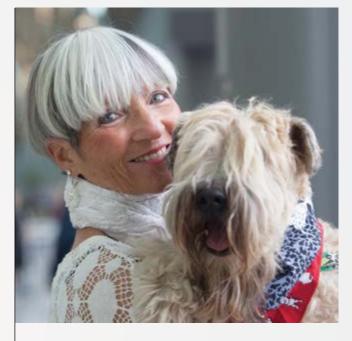


Live from The New Zoomer Hall

The New Zoomer Hall plays host to a variety of events and exclusive performances. The New Radio Concert Hall Series is the premier profile-raising stop for classical artists and contemporary icons. Artists are interviewed and perform in front of an exclusive group of listeners.

In the past, we've been proud to host Heidi Melton, Lang Lang, Anne-Sophie Mutter & Mutter Virtuosi, Matt Dusk, Measha Brueggergosman and more!







The ZoomerShows are Canada's largest consumer lifestyle expos for men and women 45+. Attendees receive the latest trends and information on positive aging in catagories such as Health & Wellness, Financial Planning, Fitness, and Technology & Travel. An efficient, effective face-to-face platform for targeting Zoomers across Canada.

HEIDI MELTON performs at The New Zoomer Hall



For over 10 years I have been talking with the listeners of Classical 96.3 FM. I find them to be not only avid music fans but to be fully engaged consumers and very interested in the quality clothing we sell. They appreciate service and understand value. They are very best of customers, a group of people you can build your business with. Thank you, Classical 96.3 FM, for being a partner in the growth of our business."

Tom Mihalik Owner / Operator Tom's Place

Over the years The New Classical FM sure has been a great investment for us. It is my experience that Classical listeners are well-informed and well-to do. And they tend to keep The New Classical FM turned on all day because the music is so carefully chosen and so thoughtfully presented. That means our WEALTHinsurance message is heard often, in a pleasant environment. So we don't have to spend as much as we would on other stations, where listeners come and go and listen for shorter periods of time."

Mark Halpern, WealthInsurance.com We at Cruise Holidays of Clarkson, located in Clarkson Village Mississauga, cherish our relationship with two of MZ Media's two radio stations – The New Classical (96.3) FM and Zoomers Radio AM740.

We have been on-air with MZ Media since 2007 and much of our success over the years is due to their adaptation and assimilation of our objectives, project by project, and their steadfast commitment to achieve desired results.

MZ Media's involvement with Clarkson is total; we operate side by side through the initiation of each project, through its on-air promotion where listeners learn of new and exciting travel experiences, at the pre-travel stage, where a Meet and Greet allows like-minded travelers to meet each other along with the host, on the voyage itself, and finally after the voyage where travelers meet, recall memorable events on tour, rekindle (Oftentimes) new friendships and share mementos of momentous occasions.

It is truly beneficial to deal with an organization which assimilates its client's objectives to the extent that they appear to be their own."

Joe Rochemont
Cruise Holidays of Clarkson



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